

Message Text

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PAGE 01 KUWAIT 03003 180608Z
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W
-----010840 182013Z /62
R 171434Z MAY 78
FM AMEMBASSY KUWAIT
TO USDOC WASHDC
INFO SECSTATE WASHDC 1015

UNCLAS KUWAIT 3003

E.O. 11652: N/A
TAGS: BEXP, KU
SUBJECT: JOINT VENTURE POSSIBILITY

1. DAWUD QUTUB, FORMER DEPUTY GENERAL MANAGER OF UNITED ARAB SHIPPING, AND PRESENTLY PARTNER IN RECENTLY FORMED AL GHANIM & AL QUTUB SHIPPING AGENCY, (GQSA) REQUESTED EMBASSY ASSISTANCE IN THE FOLLOWING MATTER.
2. RECENT PUBLICATION OF DECREE IN OFFICIAL GAZETTE REQUIRES ALL CONTAINERS COMING BY SEA THRU THE PORT OF SHUWEIKH TO PASS THRU NEW CONTAINER YARD SET ASIDE WITHIN PORT AREA. UNITED ARAB SHIPPING COMPANY, (UASC) AN INTERNATIONAL SHIPPING COMPANY OWNED BY SEVERAL ARAB STATES IS MANAGING THE NEW CONTAINER FACILITY ON A TEMPORARY BASIS.
3. ACCORDING TO QUTUB, MINISTRY OF COMMUNICATION MAY DECIDE TO TERMINATE THIS ARRANGEMENT ON SHORT NOTICE AND GIVE THE MANAGEMENT OF NEW CONTAINER TERMINAL TO PRIVATE COMPANY.
4. QUTUB WOULD LIKE TO TEAM HIS FIRM WITH SEA LAND OF THE U.S. IN A JOINT VENTURE TO OFFER ALTERNATIVE TO UASC MANAGEMENT. HE WOULD ALSO CONSIDER TEAMING WITH ANY OTHER FIRMS FAMILIAR WITH CONTAINER MANAGEMENT IF THEY ARE NOT ALREADY REPRESENTED IN KUWAIT. EMBASSY UNDERSTANDS SEA TRAIN IS NEGOTIATING WITH UASC. HOWEVER,
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IF NO FIRM AGREEMENT HAS BEEN SIGNED GQSA
WOULD LIKE SEA TRAIN TO CONTACT THEM ALSO.

5. ACTION REQUESTED: PLEASE ENCOURAGE INTERESTED
CONTAINER PORT MANAGEMENT FIRMS TO CONTACT:
AL GHANIM & AL QUTUB SHIPPING AGENCIES
P.O.BOX 25267 SAFAT

KUWAIT, STATE OF KUWAIT
TELEPHONE 816884
TELEX 3447/MATTRNS 3448 BULDOZR
SUTHERLAND

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NNN

Message Attributes

Automatic Decaptioning: X
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